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### Entegra Coach's Class A Diesel Lineup To Be Built By Tiffin

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Frequently Asked Questions

1. With the transition of the Entegra Class A Diesel lineup to Tiffin, will those models start being sold under the Tiffin name?

Our focus on the naming system of this new product was to continue the legacy of the previous Entegra brands, while incorporating new Tiffin nomenclature. With that, we're excited to launch the brand-new brand, named **Cornerstone**.

Cornerstone will be positioned as a step up from Tiffin's current motorhome lineup.

2. Will certain Entegra models replace Tiffin models?

There are no plans for these models to directly replace any existing Tiffin models.

3. With previous Entegra models to be built at Tiffin, and also serviced at the Bob Tiffin Service Center, there are concerns about service continuity. What new models will be serviced at the BTSC and how will this affect Tiffin owners as it relates to timely service? What steps are being taken to accommodate the added service workload?

We understand that service continuity is an important consideration for both current and prospective motorhome owners. To provide clarity:

Any motorhome built by Entegra will continue to be serviced by Entegra (Jayco). Likewise, any Cornerstone model built by Tiffin will be serviced by Tiffin and its established partnering service network, including the Bob Tiffin Service Center (BTSC).

As for concerns about timely service at BTSC, we do not anticipate this becoming an issue. We remain committed to providing excellent and efficient support for Tiffin owners. We offer a

variety of service options, including first come, first served, call-ahead queue, customer drop-off, and more—each designed to ensure flexibility and minimize wait times.

Tiffin continues to prioritize customer satisfaction by managing resources, schedules, and service volume proactively. We're confident that Tiffin owners will continue to receive the high level of care and support they've come to expect.

### 4. Which Entegra models will be manufactured by Tiffin? Will the names remain the same?

Our goal is to ensure a smooth transition while maintaining the quality, identity, and recognition that Entegra owners and dealers value. We plan to release Cornerstone models as Series 4, Series 5, and Series 6. Each of those series will include different floor plans, with different layouts. For example, the 45D floor plan in Series 6 will be called "Cornerstone 645D".

Different features and pricing structures will determine which floor plans fall into each series.

## 5. Will the new models be built on the same chassis as Tiffin models? Will you continue using the Spartan chassis?

At this time, nothing has been ruled out regarding future chassis selections. Our current plans prioritize the continued use of our PowerGlide chassis, which we proudly believe to be the best chassis on the market, renowned for its durability, performance, and driver-focused engineering.

That said, we fully recognize and respect the strong relationship between Entegra and Spartan, and we are carefully taking that into account as we evaluate all options. Our goal is to ensure every decision supports the highest standards of quality, reliability, and customer satisfaction that both brands are known for.

- 6. Will the chassis, construction materials and OE supplier components used to build former Entegra models significantly change when they are built in Alabama?
  - a. If not, will there be substantial price increases on these models if components need to be shipped to Alabama, rather than being sourced in Elkhart County near where they were formerly built?

As we transition production, we are approaching this with the same rigor and strategic planning we apply to any new product launch. While some updates or adjustments may occur as part of that process, our core focus remains on delivering quality, consistency, and value to our customers.

We also understand how important pricing is to the marketplace. Our intent is to keep pricing competitive, and while we're treating this as a fresh product introduction, we will make every

effort to maintain a pricing structure that's consistent with what customers have come to expect from the Entegra lineup.

### 7. Will warranties stay the same? What will the warranty be for newly transitioned Tiffin models vs. the models Tiffin has always built?

At this time, there are no plans to change the warranty structure for either the existing Tiffin motorhome lineup or the transitioned Entegra diesel models. Both will continue to be supported by the comprehensive warranty standards our customers and dealer partners rely on.

### 8. How many of these new models will be built each year?

We are planning a gradual rollout of these new models, introducing them one floor plan at a time. This phased approach allows us to ensure each product meets our standards of quality and craftsmanship.

This measured pace ensures we maintain the attention to detail and customer satisfaction that Tiffin owners expect.

### 9. Will the Tiffin Allegro Club start allowing Entegra owners?

We are currently evaluating our overall club strategy and remain open to a range of options that support the broader ownership community. At the same time, we recognize that both companies' separate Owners Groups are built on a strong sense of brand loyalty and community identity.

As we move forward, our goal is to honor and preserve the unique culture of each brand, while exploring ways to enhance the ownership experience for all. Any decisions will be made with great care to ensure that loyalty and legacy are respected.

# 10. Will Tiffin have to build any new facilities to accommodate the integration of previously built Entegra models?

We do not anticipate the need for any new facilities to accommodate the integration of the new Cornerstone line. These units will be built in the same facility where our current Class A and Super C models are produced.

Our existing manufacturing infrastructure is well-equipped to support this expansion, and we are confident in our ability to maintain the high standards of quality and efficiency that define Tiffin production.

11. Will the Cornerstone models keep the same components that are on Tiffin? For example, HWH slides, leveling, etc. that Tiffin currently uses.

Our plan is to leverage the best of both lineups by incorporating components that have proven successful in current Tiffin models, as well as key components that have been valued in the Entegra diesel lineup.

We are thoughtfully evaluating each system to ensure that the final product reflects the highest standards of performance, reliability, and customer preference. The result will be a well-balanced integration of trusted technologies from both legacies.